



PRESS RELEASE

Sèvres, 22 May 2013

CFAO HAS SIGNED AN EXCLUSIVE DISTRIBUTION AGREEMENT FOR NIGERIA WITH PERNOD RICARD

CFAO announces that it has signed a 7-year agreement with Pernod Ricard, joint global leader in the Wines & Spirits sector, for the exclusive distribution of its entire range of products in Nigeria. Boasting 160 million inhabitants, Nigeria is the most populous country in Africa, posting high growth in consumer demands. The Pernod Ricard range will initially be distributed in a certain number of key cities, before being extended to the entire territory.

CFAO is well-established in Nigeria, where it has long been operating, with a distribution network covering the whole country.

This agreement will be driving a new stage of CFAO development in the Africa consumer goods sector.

About CFAO

CFAO is the foremost specialized retail brand in its main business areas – vehicle and pharmaceuticals distribution – in Africa and the French overseas territories. In Africa, CFAO also distributes equipment, produces and distributes consumer goods and is a provider of a number of technology-related services. CFAO is present in 34 countries, 32 of which are in Africa and seven in the French overseas territories, and had a headcount of 11,400 at end-2012. In 2012, CFAO generated consolidated revenue of €3,585 million and recorded recurring operating income of €290.3 million.

CFAO is now a 97.8%-owned subsidiary of TTC (Japan).

CFAO is listed on NYSE Euronext in Paris.

Find CFAO on Bloomberg: CFAO: FP and Reuters: CFAO.PA
To find out more, go to www.cfaogroup.com

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